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intentional act or omission of the bidder, its employees, agents, or subcontractors.

TOWN OF LISBON, MAINE

REQUEST FOR PROPOSAL
Realtor Services
RFP#: 2025-001
BID DEADLINE: February 11, 2025 @ 10:00 am

PROPOSAL FORM

TO: Samantha Bryant, Finance Director
Town of Lisbon
300 Lisbon Street
Lisbon, Maine 04250

By submitting a proposal, you represent that you have (1) thoroughly examined and become familiar with the scope of services outlined in this RFP and (2) are capable of performing quality work to achieve the City's objectives.

Name: Roger Begin

Address: 155 Center Street Auburn, ME 04210

Telephone: (207)212-4705

Website: rogerbegin.masiello.com

Email: rogerbegin@gmail.com

Years in business: 22

Description of your firm including size of firm, location, number and nature of the professional staff, staff experience and training, including a brief resume for each key person listed that will be assigned to service the Town if awarded including the individual real estate license information:

Better Home and Gardens The Masiello Group has over 10 offices in Maine. I have the benefit of an in house title company, affiliated mortgage company.

Describe qualifications and experience (minimum five years previous experience) your firm has as a licensed residential and commercial realtor:

I have over 22 years of experience selling real estate, several years of experience specializing in foreclosures for Fannie Mae & various banks. My responsibilities included assessing value and damage, periodic inspection of vacant properties, securing homes, marketing, determining financing options & negotiating.

Marketing budget, tools and resources available:

All properties are submitted to the MLS and popular web platforms including social media, Zillow, Realtor.com, just to name a few, and our company and my website.

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List of at least three (3) references, provide names and telephone numbers of contact persons:

Scott Kelly (207) 650-1460
Kevin Roux (207) 376-5795
Laurie Danforth (810) 620-0257

Provide examples of recent marketing efforts for similar property for sale or sold be your firm:

99 Merrill Road Lewiston MLS# 1610476
633 Hillside Avenue Rumford MLS# 1610108
9 Spofford Street Lewiston MLS# 1609252

Additional relevant services offered through your firm:

In-house title company that can close the transaction quickly and efficiently.
Affiliated mortgage company to help buyers if they choose.
Professional sign services & and a team of professional staff.
We utilize the latest technology to manage showings gather feedback and track activity.

Listing of current litigation, outstanding judgments and liens:

I am not aware of any on going litigation with the Auburn office. I have not been involved in any form of litigation, disciplinary action or received any fines in my 22 years in business.

State firm's all-inclusive commission rate for services (Note: listing and marketing expense are the realtor's responsibility):

I can personally offer 5.5% on all listings.

Signature

1/30/2025
Date

Town of Lisbon

Dear, Samantha Bryant,

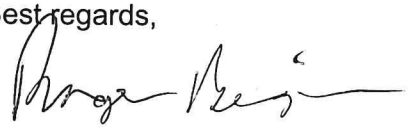
I am excited to express my interest in the opportunity to assist with the selling of tax-acquired properties for the Town of Lisbon. With over 22 years of experience in real estate and a proven track record of helping individuals, families, and financial institutions, including Fannie Mae, sell and promote properties, I am eager to bring my expertise and dedication to this role.

Throughout my career, I have successfully facilitated over 500 property sales, demonstrating my ability to navigate complex negotiations, market properties effectively, and guide clients through critical decision-making processes. My extensive experience with the Fontaine Family Team, ERA Worden Realty, Keller Williams, and now Better Homes and Gardens Real Estate The Masiello Group has reinforced my ability to build strong relationships, communicate effectively, and adapt to the evolving housing market. Additionally, as an active member of local and national real estate associations and presently a Trustee with The Mountains to Shore Board of Realtors, I stay informed of industry trends and best practices to better serve my clients and community.

Beyond real estate, I am passionate about community engagement, trust-building, and fostering positive relationships. I am confident that my skills in negotiation, client relations, and market analysis will be valuable assets to the Town of Lisbon. I welcome the opportunity to discuss how my experience aligns with your needs and how I can contribute to your team.

Thank you for your time and consideration. I look forward to the possibility of contributing to the Town of Lisbon and would appreciate the opportunity to discuss this position further. Please feel free to contact me at your convenience.

Best regards,



Better Homes & Gardens The Masiello Group

155 Center Street Building A

Auburn, ME 04210

Email: rogerbegin@masiello.com

Phone: (207) 212-4705